# The Value of Peering

### **ISP/IXP** Workshops



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Last updated 6th May 2021

## Acknowledgements

- This material originated from the Cisco ISP/IXP Workshop Programme developed by Philip Smith & Barry Greene
- Use of these materials is encouraged as long as the source is fully acknowledged and this notice remains in place
- Bug fixes and improvements are welcomed
  - Please email workshop (at) bgp4all.com

### Philip Smith

### **BGP** Videos

- NSRC has produced a library of BGP presentations (including this one), recorded on video, for the whole community to use
  - https://learn.nsrc.org/bgp



### Network Operator Goals?

- Today, the vast majority of content and resources consumed by end-users is available by peering:
  - The multi-national content providers (Google, Facebook, etc)
  - The multi-national "cloud" providers
  - Private cross connects
  - Internet Exchange Points
- A network operator's goal is to obtain as much peering as possible
- Transit is for the last resort, for any content not available by peering

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### Network Operator Goals?

Peering

- Locally by direct cross-connect with other providers
- Locally at an Internet Exchange Point
- Getting to the nearest IXP or other interconnect

### Transit

- Relying on another network operator to get the rest of the Internet
- Considered a last resort now

### Other concerns for Network Operators

- More economies and regions worried about "data sovereignty"
- Data held at multi-national cloud operators could be anywhere on Earth
- Local peering and local interconnects mean:
  - Less "domestic" traffic going crossing national boundaries
  - Greater opportunity for domestic cloud/hosting providers
  - More responsive hosting and "cloud" services
  - More assurance about "data sovereignty"
  - Greater opportunity for creating a vibrant local Internet economy

### The Internet

- Internet is made up of ISPs of all shapes and sizes
  - Some have local coverage (access providers)
  - Others can provide regional or per country coverage
  - And others are global in scale
- These ISPs interconnect their businesses
  - They don't interconnect with every other ISP (over 71200 distinct autonomous networks) – won't scale
  - They interconnect according to practical and business needs
- Some ISPs provide transit to others
  - They interconnect other ISP networks
  - Around 10000 autonomous networks provide transit to another AS

## Categorising ISPs



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### Peering and Transit

### Transit

- Carrying traffic across a network
- Usually for a fee
- Example: Access provider connects to a regional provider

### Peering

- Exchanging routing information and traffic
- Usually for no fee
- Sometimes called settlement free peering
- Example: Regional provider connects to another regional provider

### Private Interconnect

- Two ISPs connect their networks over a private link
  - Private Network Interconnect (PNI)
  - Can be peering arrangement "Private Peering"
    - No charge for traffic
    - Share cost of the link
  - Can be transit arrangement
    - One ISP charges the other for traffic
    - One ISP (the customer) pays for the link



### Public Interconnect

- Several ISPs meeting in a common neutral location and interconnect their networks
  - Usually is a peering arrangement between their networks



## Types of Peering (1)

- Private Peering
  - Where two network operators agree to interconnect their networks, and exchange their respective routes, for the purpose of ensuring their customers can reach each other directly over the peering link

### Once operators interconnect:

- Settlement Free Peering
  - No traffic charges
  - The most common form of peering

### Paid Peering

Where two operators agree to exchange traffic charges for a peering relationship

## Types of Peering (2)

- Bi-lateral Peering
  - Very similar to Private Peering, but usually takes place at a public peering point (IXP)
- Multilateral Peering
  - Takes place at Internet Exchange Points, where operators all peer with each other via a Route Server
- Mandatory Multilateral Peering
  - Where operators are forced to peer with each other as condition of IXP membership
  - Strongly discouraged: Has no record of success
  - (But some are still determined to prove 30 years of industry experience wrong <sup>(a)</sup>)

## Types of Peering (3)

- Open Peering
  - Where an ISP publicly states that they will peer with all parties who approach them for peering
  - Commonly found at IXPs where ISP participates via the Route Server
- Selective Peering
  - Where an ISP's peering policy depends on the nature of the operator who requests peering with them
  - At IXPs, operator will not peer with RS but will only peer bilaterally
- Restrictive Peering
  - Where an ISP decides who its peering partners are, and is generally not approachable to considering peering opportunities

## Types of Peering (4)

- The Peering Database documents ISPs peering policies
  - https://www.peeringdb.com
- All operators of ASNs should register in the PeeringDB
  - All operators who are considering peering or are peering must be in the PeeringDB to enhance their peering opportunities
- Participation in peering fora is encouraged too
  - Global Peering Forum (GPF) for North American operators
  - Regional Peering Fora (European, Middle Eastern, Asian, Caribbean, Latin American)
  - Many countries now have their own Peering Fora

## Types of Peering (5)

- The IXPDB documents IXPs and their participants around the world
  - https://ixpdb.euro-ix.net/en/
- All Internet Exchange Point operators are recommended to register their IXP in the database
  - IXPs using IXP Manager (https://www.ixpmanager.org) will have this happen as part of the IXP Manager set up
  - Provides the LAN IP addresses of each member to facilitate automation





Search here for a network, IX, or facility.

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Advanced Search

#### HKIX

Organization	Hong Kong Internet eXchange Limited
Long Name	Hong Kong Internet Exchange
City	Hong Kong
Country	нк
Continental Region	Asia Pacific
Media Type	Ethernet
Protocols Supported	⊘ Unicast IPv4 () Multicast ⊘ IPv6
Notes 🕄	

#### **Contact Information**

Company Website	https://www.hkix.net/
Traffic Stats Website	https://www.hkix.net/hkix/stat/aggt/hkix-aggregate.html
Technical Email	noc@hkix.net
Technical Phone	+85239439900
Policy Email	info@hkix.net
Policy Phone	+85239438800

#### LAN

MTU	1500
DOT1Q	0
IPv6	2001:7fa:0:1::/64
IPv4	123.255.88.0/21

#### Local Facilities

Filter

Facility 🕶	Country	City
<u>CUHK</u>	Hong Kong	Hong Kong
<u>MEGA Two (iAdvantage Hong Kong)</u>	Hong Kong	Hong Kong
MEGA-i (iAdvantage Hong Kong)	Hong Kong	Hong Kong

Peers at this Exchange Point		er
Peer Name <del>▼</del> ASN	IPv4 IPv6	Speed Policy
ASGCNET HKIX Peering LAN 24167 Asia Pacific Telecom HKIX Peering	123.255.91.53 2001:7fa:0:1::ca28:a135 123.255.91.86	10G Open 10G
LAN 17709	2001:7fa:0:1::ca28:a156	Open
ASLINE HKIX Peering LAN 18013	123.255.92.13 2001:7fa:0:1::ca28:a20d	10G Open
AT&T AP - AS2687 HKIX Peering LAN 2687	123.255.91.46 2001:7fa:0:1::ca28:a12e	10G Selective
Automattic HKIX Peering LAN 2635	123.255.90.71 2001:7fa:0:1::ca28:a047	10G Open
Badoo Ltd HKIX Peering LAN 12678	123.255.90.220 None	2G Open
<u>Baidu</u> HKIX Peering LAN 55967	123.255.90.131 2001:7fa:0:1::ca28:a083	10G Open
Baidu HKIX Peering LAN 55967	123.255.91.61 2001:7fa:0:1::ca28:a13d	10G Open
Bayan Telecommunications Inc. HKIX Peering LAN 6648	123.255.91.45 2001:7fa:0:1::ca28:a12d	3G Open
BGP Network Limited HKIX Peering LAN 64050	123.255.91.177 2001:7fa:0:1::ca28:a1b1	100G Open
BIGHUB-ISP HKIX Peering LAN 137989	123.255.90.207 2001:7fa:0:1::ca28:a0cf	1G Open
BIGHUB-ISP HKIX Peering LAN	123.255.91.98	10G



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#### Amazon.com Diamond Sponsor

Organization	<u>Amazon.com</u>	F
Also Known As	Amazon Web Services	
Company Website	http://www.amazon.com	E
Primary ASN	16509	
IRR as-set/route-set	AS-AMAZON	<u>A</u>
Route Server URL		A
Looking Glass URL		1
Network Type	Enterprise	1
IPv4 Prefixes 🕄	5000	A
IPv6 Prefixes 🕄	2000	1
Traffic Levels	Not Disclosed	A
Traffic Ratios	Balanced	1
Geographic Scope	Global	A
Protocols Supported	⊘ Unicast IPv4 () Multicast ⊘ IPv6 () Never via route servers	1
Last Updated	2019-12-29T14:56:38Z	⊑ 1
Notes 🕄	If you have a connectivity issue to Amazon then please visit:	_ <u>₿</u> 1
	<ul> <li>IPv4: http://ec2-reachability.amazonaws.com/</li> <li>IPv6: http://ipv6.ec2-reachability.amazonaws.com/</li> </ul>	<u>B</u>
	And include detail on prefixes you think you have a problem with if you contact our Ops alias. This will reduce time with troubleshooting.	B
	The following Amazon US locations and associated IX's carry routes/traffic specific only to the services with infrastructure in that metro. For example, Jacksonville is	1  F
	CloudFront only, whereas Ashburn is CloudFront, EC2, S3, etc.) • Seattle • Palo Alto • San Jose • Los Angeles • Dallas	F A 1

Public Peering Exchange Points	Filter	
Exchange <del>▼</del> ASN	IPv4 IPv6	Speed RS Peer
AMS-IX	80.249.210.100	400G
16509	2001:7f8:1::a501:6509:1	0
AMS-IX	80.249.210.217	400G
16509	2001:7f8:1::a501:6509:2	0
AMS-IX Chicago	206.108.115.36	100G
16509	2001:504:38:1:0:a501:65 09:1	0
AMS-IX Hong Kong	103.247.139.10	100G
16509	2001:df0:296::a501:6509: 1	0
AMS-IX India	223.31.200.29	10G
16509	2001:e48:44:100b:0:a501 :6509:2	0
AMS-IX India	223.31.200.30	10G
16509	2001:e48:44:100b:0:a501 :6509:1	0
BBIX Osaka	218.100.9.24	40G
16509	2001:de8:c:2:0:1:6509:1	0
BBIX Tokyo	218.100.6.52	200G
16509	2001:de8:c::1:6509:1	0
BBIX Tokyo	218.100.6.207	200G
16509	2001:de8:c::1:6509:2	0
BCIX BCIX Peering LAN	193.178.185.95	200G
BIX BC Main	2001.710.19.1.4070.1	1000
16509	2001.7f8.58.407d.0.1	1000
BNIX	194 53 172 122	100G
Private Peering Facilities	Filter	
Facility <del>▼</del> ASN	Country City	
151 Front Street West Toronto	Canada	
16509	Toronto	
	0	



Search here for a network, IX, or facility.

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Telia Carrier

Organization	Telia Group
Also Known As	TeliaSonera, Telia, TSIC
Company Website	http://www.teliacarrier.com/
Primary ASN	1299
RR as-set/route-set 😧	RIPE::AS-TELIANET RIPE::AS-TELIANET-V6
Route Server URL	
ooking Glass URL	https://lg.telia.net/
Network Type	NSP
Pv4 Prefixes 😧	426000
Pv6 Prefixes 🕄	40000
Fraffic Levels	1 Tbps+
Fraffic Ratios	Balanced
Geographic Scope	Global
Protocols Supported	⊘ Unicast IPv4 ) Multicast ⊘ IPv6 ) Never via route servers
ast Updated	2020-02-05T11:43:25Z
Notes 🕄	IPv4 + IPv6 Prefixes above would be actuals, not proposed max- prefix values.
	AS1299 is matching RPKI validation state and reject invalid prefixes from peers and customers. Our looking- glass marks validation state for all prefixes. Please review your registered ROAs to reduce number of invalid prefixes.
	All trouble ticket requests or support related emails should be sent to carrier-csc@teliacompany.com.

#### Peering Policy Information

Peering Policy	https://www.teliacarrier.com/dam/jcr:d1e83942-3db1-4334- a5f8- 431578633d26/Telia_Carrier_Global_Peering_Policy.pdf
General Policy	Restrictive

Public Peering Exchange Points		Filter	
Exchange <del>▼</del> ASN	IPv4 IPv6		Speed RS Peer
No filter n You may filter by <b>Exch</b> a	natches. ange, ASN or S	Speed.	
Private Peering Facilities		Filter	
Facility <del>▼</del> ASN	Country City		
<u>365 Data Centers Buffalo (BU1)</u> 1299	United State	es of America	
<u>365 Data Centers Detroit (DT1)</u> 1299	United State Southfield	es of America	
<u>365 Data Centers Nashville (NA1)</u> 1299	United State Nashville	es of America	
<u>365 Data Centers Tampa (TA1)</u> 1299	United State Tampa	es of America	
<u>3U Rechenzentrum Berlin</u> 1299	Germany Berlin		
Altus IT 1299	Croatia Zagreb		
<u>Borovaya 57</u> 1299	Russia St. Petersbu	ırg	
CE Colo Prague 1299	Czechia Prague		
CINECA - DC NaMeX 1299	ltaly Roma		
COD BM-18 1299	Russia St.Petersbu	rg	
<u>Caldera21</u> 1299	ltaly Milan		
<u>CarrierColo Berlin Luetzow (I/P/B/ site B)</u> 1299	Germany Berlin		
<u>Cologix MTL3</u> 1299	Canada Montreal	Screenshot	

## ISP Goals

- Minimise the cost of operating the business
- Transit
  - ISP has to pay for circuit (international or domestic)
  - ISP has to pay for data (usually per Mbps)
  - Repeat for each transit provider
  - Significant cost of being a service provider
- Peering
  - ISP shares circuit cost with peer (private) or runs circuit to public peering point (one off cost)
  - No need to pay for data
  - Reduces transit data volume, therefore reducing cost

### Transit – How it works

- Small access provider provides Internet access for a city's population
  - Mixture of dial up, wireless and fixed broadband
  - Possibly some business customers
  - Possibly also some Internet cafes
- How do their customers get access to the rest of the Internet?
- ISP buys access from one, two or more larger ISPs who already have visibility of the rest of the Internet
  - This is transit they pay for the physical connection to the upstream and for the traffic volume on the link

### Peering – How it works

□ If two ISPs are of equivalent sizes, they have:

- Equivalent network infrastructure coverage
- Equivalent customer size
- Similar content volumes to be shared with the Internet
- Potentially similar traffic flows to each other's networks
- This makes them good peering partners
- If they don't peer
  - They both have to pay an upstream provider for access to each other's network/customers/content
  - Upstream benefits from this arrangement, the two ISPs both have to fund the transit costs

### The IXP's role

- Private peering makes sense when there are very few equivalent players
  - Connecting to one other ISP costs X
  - Connecting to two other ISPs costs 2 times X
  - Connecting to three other ISPs costs 3 times X
  - Etc... (where X is half the circuit cost plus a port cost)
- The more private peers, the greater the cost
- IXP is a more scalable solution to this problem

## The IXP's role

- Connecting to an IXP
  - ISP costs: one router port, one circuit, and one router to locate at the IXP
- Some IXPs charge annual "maintenance fees"
  - The maintenance fee has potential to significantly influence the cost balance for an ISP
- Generally connecting to an IXP and peering there becomes cost effective when there are at least three other peers
  - The real \$ amount varies from region to region, IXP to IXP

### Who peers at an IXP?

### Access Providers

- Don't have to pay their regional provider transit fees for local traffic
- Keeps latency and costs for local traffic low
- 'Unlimited' bandwidth through the IXP (compared with costly and limited bandwidth through transit provider)

### Regional Providers

- Don't have to pay their global provider transit fees for local and regional traffic
- Keeps latency and costs for local and regional traffic low
- `Unlimited' bandwidth through the IXP (compared with costly and limited bandwidth through global provider)

## Who peers at an IXP?

Content Providers & Content Distribution Services

- Don't have to pay their regional provider transit fees for local traffic
- Keeps latency and costs for local traffic low
- 'Unlimited' bandwidth through the IXP (compared with costly and limited bandwidth through transit provider)
- Root, ccTLD and gTLD operators
  - Adds to the resiliency of the global DNS system
  - Keeps latency and response time for local resolver traffic very low

### The IXP's role

- Global Providers can be located close to IXPs
  - Attracted by the potential transit business available
- Advantageous for access & regional providers
  - They can peer with other similar providers at the IXP
  - And in the same facility pay for transit to their regional or global provider
  - (Not across the IXP fabric, but a separate connection)



### **Connectivity Decisions**

Transit

- Almost every ISP needs transit to reach rest of Internet
- One provider = no redundancy
- Two providers: ideal for traffic engineering as well as redundancy
- Three providers = better redundancy, traffic engineering gets harder
- More then three = diminishing returns, rapidly escalating costs and complexity
- Peering
  - Means low (or zero) cost access to another network
  - Private or Public Peering (or both)

### Transit Goals

### 1. Minimise number of transit providers

- But maintain redundancy
- 2 is ideal, 4 or more is hard

### 2. Aggregate capacity to transit providers

- More aggregated capacity means better value
  - Lower cost per Mbps
- 4x STM-1/OC3 links to 4 different ISPs will almost always cost more than 2x STM-4/OC12 links to 2 different ISPs
  - Yet bandwidth of latter (1.2Gbps) is greater than that of former (620Mbps) and is much easier to operate

### Peering or Transit?

- How to choose?
- Or do both?
- It comes down to cost of going to an IXP
  - Free peering
  - Paying for transit from an ISP co-located in same facility, or perhaps close by
- Or not going to an IXP and paying for the cost of transit directly to an upstream provider
  - There is no right or wrong answer, someone has to do the arithmetic

## Private or Public Peering

- Private peering
  - Scaling issue, with costs, number of providers, and infrastructure provisioning
- Public peering
  - Makes sense the more potential peers there are (more is usually greater than "two")
- Which public peering point?
  - Local Internet Exchange Point: great for local traffic and local peers
  - Regional Internet Exchange Point: great for meeting peers outside the locality, might be cheaper than paying transit to reach the same consumer base

## Local Internet Exchange Point

- Defined as a public peering point serving the local Internet industry
- Local means where it becomes cheaper to interconnect with other ISPs at a common location than it is to pay transit to another ISP to reach the same consumer base
  - Local can mean different things in different regions!

## Regional Internet Exchange Point

- These are also "local" Internet Exchange Points
- But also attract regional ISPs and ISPs from outside the locality
  - Regional ISPs peer with each other
  - And show up at several of these Regional IXPs
- Local ISPs peer with ISPs from outside the locality
  - They don't compete in each other's markets
  - Local ISPs don't have to pay transit costs
  - ISPs from outside the locality don't have to pay transit costs
  - Quite often ISPs of disparate sizes and influences will happily peer to defray transit costs

## Which IXP?

- How many routes are available?
  - What is traffic to & from these destinations, and by how much will it reduce cost of transit?
- What is the cost of co-lo space?
  - If prohibitive or space not available, pointless choosing this IXP
- What is the cost of running a circuit to the location?
  - If prohibitive or competitive with transit costs, pointless choosing this IXP
- What is the cost of remote hands/assistance?
  - If no remote hands, doing maintenance is challenging and potentially costly with a serious outage

### Value propositions

Peering at a local IXP

- Reduces latency & transit costs for local traffic
- Improves Internet quality perception
- Encourages local Internet economy (content, hosting, "cloud" services)
- Participating at a Regional IXP
  - A means of offsetting transit costs
- Managing connection back to home network
- Improving Internet Quality perception for customers

### Summary

- Benefits of peering
  - Private
  - Internet Exchange Points
- Local versus Regional IXPs
  - Local services local traffic
  - Regional helps defray transit costs

# The Value of Peering

**ISP/IXP** Workshops